



Wyandot County Office of Economic Development Bi-Monthly Newsletter

Dates & Events

June 17th - 8:00 a.m.

Wyandot Employment Task Force Meeting

First Citizens NB (or virtual)

July 13th - 4:00 p.m.

WCOED Bi-monthly Board Meeting
Wyandot County EMS/EMA

[Click here for additional local events](#)

WCOED Dashboard

State Procured Leads	293
WCOED Leads	74
Website Visits (1st time)	30,810
Grant Dollars Submitted	\$15,042,375
Grant Dollars Approved	\$5,364,900
New Investment Brought into the Community	\$140,222,000
Capital Investment from Local Expansion Projects	\$168,257,656
Jobs Created	1,001
New Annual Payroll Generated	\$30,976,527
Jobs Retained	3,039
Annual Payroll Retained	\$144,755,098
Business Retention & Expansion (BR&E) Visits	247

Note - numbers are cumulative estimates from the organization's inception intended to give board members a snapshot of the overall impact.

2020 BR&E Program

The 2020 Wyandot County Business Retention & Expansion (BR&E) Program is poised to look much different than prior offerings. Due to visitor restrictions and other measures put into place to help decrease the spread of coronavirus, the WCOED has already begun to employ virtual means of conducting BR&E calls.

You can help provide feedback to this year's program now by taking the roughly 20 question BR&E Survey [here](#).

TAKE SURVEY

The BR&E program uses data collected through online surveys and direct company visits to take an annual assessment of the local economy. This information generated from business leaders helps to identify areas of potential growth as well as areas of difficulty that may inhibit growth. This information is provided directly to decision makers in the public and private sectors to inform useful local and state level policy.

The Wyandot County BR&E program has led to assistance for numerous expansion projects, and to other community development efforts now creating positive change in the county community. Please consider taking a few moments to [provide your organization's feedback](#).



WCOED Member Spotlight

Blanchard Valley Health System

This month's WCOED Member Spotlight highlights Gold level member Blanchard Valley Health System. BVHS is represented on the WCOED board by its Director of Revenue Cycle, Elizabeth Book. The following was submitted by BVHS:

Overview:

Blanchard Valley Health System (BVHS) is a nonprofit, integrated regional health system based in Findlay, a unique micropolitan community in northwest Ohio. Governed by a local board of trustees representing large and small businesses, education, law, medicine and finance, BVHS oversees all operations.

With more than 125 years of service to the community, BVHS has grown from a single hospital to a comprehensive health system offering the region a full continuum of care.

BVHS is comprised of two hospitals (Blanchard Valley Hospital and Bluffton Hospital), Blanchard Valley Medical Practices (BVMP), Birchaven Village, Independence House, Bridge Home Health and Hospice, HANCO EMS, Beyond MedSpa, Northwest Ohio Medical Equipment and more. BVMP is a group of

primary and specialty care physicians and providers employed by BVHS. Their medical practices are dedicated to providing extraordinary care to every patient who enters their doors.

Accomplishments:

Most recently, BVHS constructed a \$7 million building in Carey, Ohio, named the Carey Medical & Diagnostic Center. Medical professionals offer an array of services located within this facility.

The Carey Medical Center is proud to provide primary care to the region, which includes a variety of acute, chronic or preventative medical services. From monitoring general family wellness to respiratory illness, diabetes, gastrointestinal and urologic conditions, dermatology, health screenings and more. To schedule an appointment please call 419.396.7683.

The Carey Diagnostic Center is convenient for those with a busy schedule, offering services in X-rays, EKGs and laboratory services. For more information please call 419.396.0585.

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WCOED Member Spotlight

Blanchard Valley Health System

The BVMP Specialty Clinic – Carey offers specialty services including cardiology, obstetrics & gynecology, orthopedics, pain management, neurosurgery, urology and general surgery. Appointments can be made by calling 419.396.0567.

Harry's Pharmacy is also conveniently located inside the Carey Medical & Diagnostic Center. The community has known and trusted this hometown pharmacy for generations, for all their prescription needs. Harry's Pharmacy offers home delivery, call ahead curbside delivery and in-store consultations. For more information please call 419.396.7977.

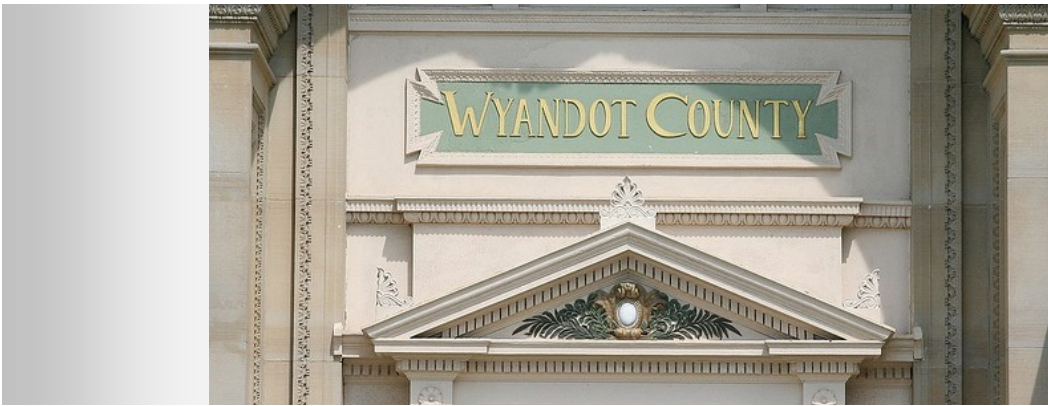
Community Involvement:

Elizabeth "Beth" Book, a member of Wyandot County Economic Development, has been an associate of Blanchard Valley Health System for more than 14 years. She is currently the director of revenue cycle for the organization. Book received her master's degree in business administration from Franklin University (Columbus, OH).



"I joined WCOED In June of 2019, coinciding with the opening of the Carey Medical & Diagnostic Center," she shared. Book has served as an officer and on the board of other organizations such as the Central Ohio Patient Account Managers, N.W. Ohio Healthcare Access Management and the National Association of Healthcare Access.

BVHS is committed to focusing on providing quality care to the communities it serves as expressed by the mission of the organization, "Caring for a lifetime."



Wyandot County News

County Real Estate Updates

The Wyandot County Office of Economic Development offers recent updates to additions and other changes among our local industrial, commercial, retail, and multi-residential development opportunities:

Former Shoot-A-Way Facility

Now FOR SALE or LEASE

This facility previously used for light manufacturing and warehousing is located just north of Upper Sandusky at 8706 State Hwy. 67, giving it great highway access. It features 20,000 SF of manufacturing/warehouse space and 2,500 SF of office space. The building also has fiber optic internet and a 12 camera security system. It is available through WMS Marketing.

[Click Here For 3D Tour](#)



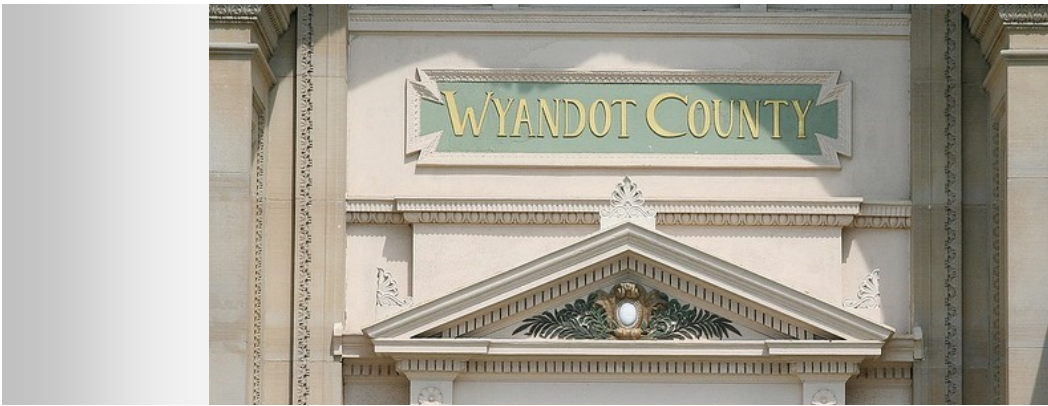
View All of Wyandot County's Listings:

Industrial & Large Property Database

For all industrial and properties over 5 acres in size

Commercial Property Database

For all commercial and retail properties



Wyandot County News

2020 Student Perception Results Published

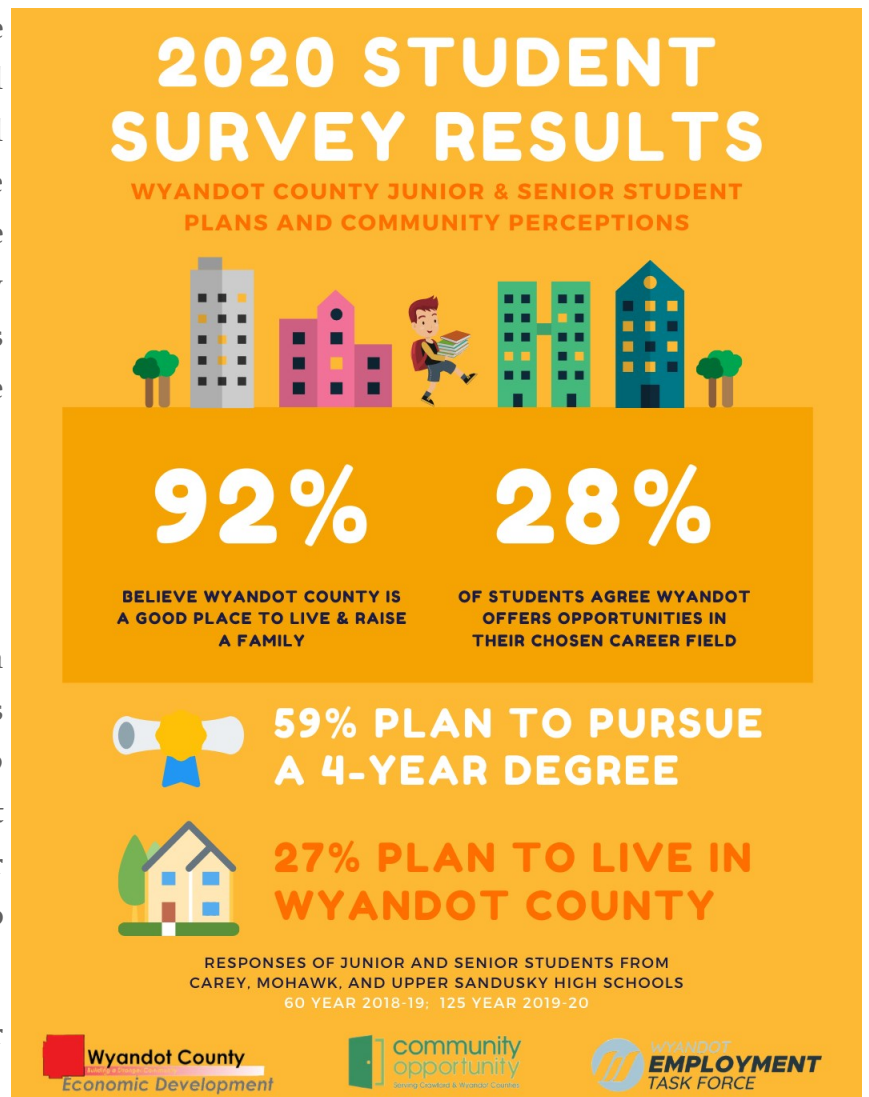
Beginning last year, the WCOED, working in partnership with the Wyandot Employment Task Force, initiated a survey effort among the three school districts physically located within Wyandot County. These surveys ask questions to better understand the future plans of students ending their high school journey, and also their perceptions of our community.

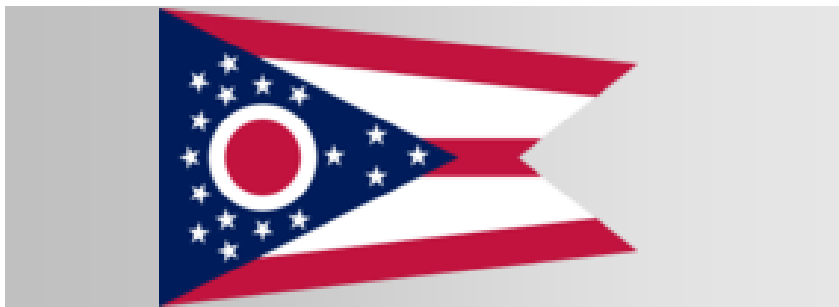
The survey was recently made available electronically to all junior and senior students of Carey, Mohawk, and Upper Sandusky High Schools. The 125 responses more than doubled those collected in 2019, and begins to allow the tracking of trends in the viewpoints of local youth who will soon be assuming roles in the workforce.

[Click Here to view the
Survey Report](#)

Much like the BR&E program, this data helps us to better understand what is important to area youth, and will help to inform future efforts aimed at keeping them local, or bringing their acquired education and talent back to the Wyandot County community.

Thank you to our school partners for helping to collect this feedback.





Ohio Economic Development News

New OH Business Assistance Programs

On Tuesday, Lt. Governor Husted announced the creation of new programs to help small and medium sized businesses during the COVID-19 pandemic. The two programs below can apply to employers in Wyandot County:

Ohio PPE Retooling and Reshoring Grant Program

Ohio businesses and nonprofit organizations need personal protective equipment, which remains in short supply. This program provides grant funds, which can be used to offset costs incurred to acquire equipment necessary to manufacture PPE, retool, or construct facilities in Ohio to manufacture PPE (including, but not limited to, building costs, design/engineering costs, facility expansion, complying with FDA requirements) and technological upgrades. Only costs incurred after March 21, 2020 will be eligible for reimbursement.

Small and medium-sized manufacturers that retool existing facilities to make PPE or reshore PPE production to Ohio are eligible. The funding provides up to \$500,000 per facility.

[Click here for program guidelines](#)



Ohio Minority Micro-Enterprise Grant Program

Many Ohio small, minority- and women-owned businesses have been hard hit by the COVID-19 pandemic. The Ohio Minority Micro-Enterprise Grant Program provides \$10,000 per business to help them navigate the current crisis and set them up for the future.

To be eligible, businesses must have been certified as a Minority Business Enterprise or woman-owned EDGE-certified business as of Feb. 29, 2020; have 10 or fewer employees and up to \$500,000 in annual revenue; and have not received funding under the federal CARES Act.

To qualify, businesses must be current on all taxes and private or public loans. Grants will be awarded on first-come, first-served basis.

[Click here for more information](#)



Wyandot County

Building a Stronger Community

Economic Development

Website Analytics



The audience overview shows that recent website traffic was almost equivalent in most of the tracked metrics as compared to the previous two month period. The total number of visits were nearly the same, but the number of pages viewed were higher.

Important items to note for the months of April & May:

- 1,032 total users
- 982 new users
- 00:01:02 avg. visit duration
- 2.09 pages viewed on average per visit
- 308 (30%) of users were from mobile devices

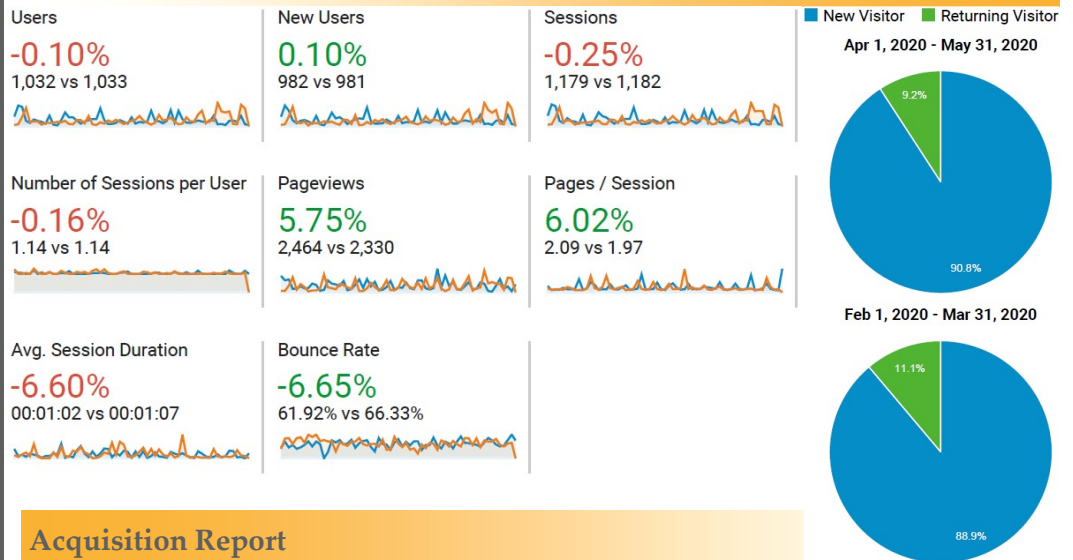
Top 10 cities where visits originated & percent of total:

1. Upper Sandusky - 10.82%
2. Boardman - 9.77%
3. Findlay - 4.65%
4. Ashburn - 4.27%
5. Beckett Ridge - 3.61%
6. San Antonio - 2.94%
7. Clifton - 2.09%
8. Mason - 2.09%
9. Tiffin - 1.90%
10. Carey - 1.80%

Monthly Comparison

The following is a representation of WCOED website statistics for the most recent months of April & May vs. February & March.

Audience Overview

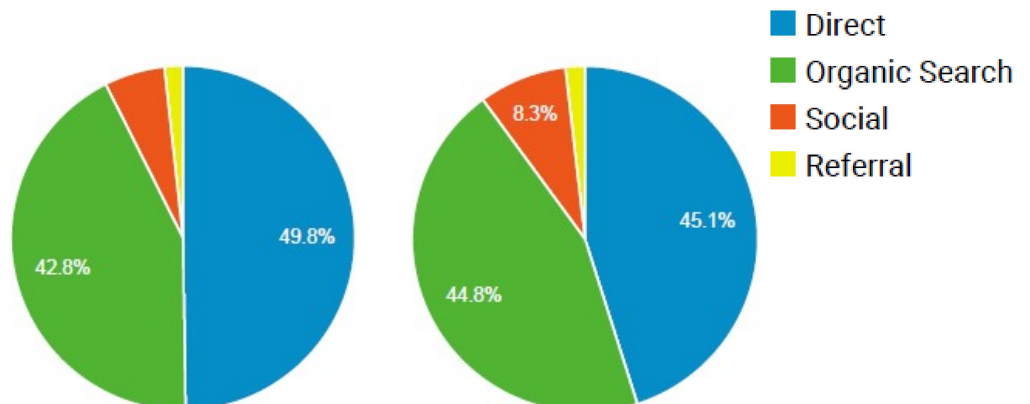


Acquisition Report

Users accessed the website in much the same manner during the most recent 2-month period. There was a slight decrease in users reaching the site through social media, and an increase in those reaching the site directly.

Apr 1, 2020 - May 31, 2020

Feb 1, 2020 - Mar 31, 2020





Mission Statement

The WCOED was established to assist existing local businesses in economic development projects enabling them to remain profitable and competitive. In addition, we strategically research existing supply chains and regional industries to target and recruit new businesses development into the community. Ultimately, it is our intent to help improve the overall economic viability and quality of life in Wyandot County and the various municipalities located therein.

Special Thanks to our Supporting Members



Platinum Members:



and The Wyandot County Board of Commissioners

Gold Members:

Blanchard Valley Health System
Carey Exempted Village Schools
Charles Construction Services, Inc.
Continental Structural Plastics
CSI Construction Services Inc.
Custom Glass Solutions
First Citizens National Bank
First Federal Bank
Hempy Water

Health Services of Wyandot County
Kimmel Corporation
Kirbys Sand & Gravel
M.C. Diversified
Mohawk Local Schools
National Lime & Stone Company
North Central Electric Cooperative
One Energy, LLC

Quest Federal Credit Union
Reineke Motors, Inc.
Roynon Electrical Products Co.
Schilling Propane Company
Sycamore Telephone Company
United Insurance Service
Upper Sandusky Schools
Upper United Development Corp.
WMS Marketing Services

Silver Members:

A-1 Printing
ACI Alvada Construction Co.
Edward Jones of Upper Sandusky
Fairhaven Community
Hancock-Wood Electric Cooperative

Mid-Ohio Energy Cooperative, Inc.
OPS Wireless
Pahl & Ward, CPA & Associates
Peterman Associates, Inc.
Pfeifer Hardware
Regina Vent Realty LLC

Roth Bacon Moon Attorneys, LLC
Union Home Mortgage
Village of Sycamore
Wyandot Chamber of Commerce
Wyandot County Skilled Nursing & Rehabilitation Center

Reciprocal & Ex-Officio Members:

Angeline School & Industries
Carey Area Chamber of Commerce
 Doug Frisch

Wyandot County Office of Economic Development

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